J.P.Morgan

International Business Update

Morgan McGrath
Head of International Banking
Commercial Banking

STRICTLY PRIVATE AND CONFIDENTIAL

German companies are among the leading investors in the U.S.

Germany

is the **2nd largest** source of FDI in the U.S., investing almost half a trillion USD

~900,000

U.S. workers are employed by U.S. affiliates of German-owned firms

$47.5bn

worth of U.S. goods exported by German-owned firms operating in the U.S.

Key drivers

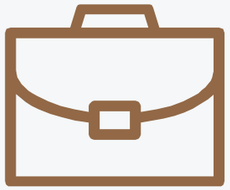
- Customer demand for goods/services
- Proximity to customer base
- Market stability

Key industries

- Industrial equipment
- Software and IT services
- Auto components

Source: SELECTUSA

Why German investment in the U.S. is increasing



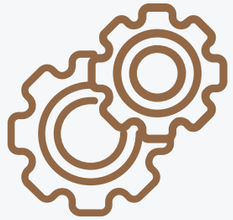
Legislature and government incentives

Inflation Reduction Act and CHIPS Act



Global economic and geopolitical issues

US economy remains strong despite increasing interest rates



Managing global supply chains

Diversification of supply chains and relocating closer to the end market

J.P. Morgan is here to support your growth at every step



Long history in Germany

First opened in Berlin in 1928

We serve clients of all sizes

J.P. Morgan supports large, mid-cap and middle market sized companies

Dedicated local teams with deep market expertise

We support hundreds of German companies across our US footprint in more than 130 cities and 5,000 branches. Likewise, we support hundreds of German companies in Germany, across Europe, and around the world.